

IT & YouT^

May 9, 2019

Presentation of Financial Results for the Fiscal Year Ended March 31, 2019



PMI Registered Education Provider
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※ Amounts less than the display unit are rounded down.

Percentage figures are rounded off.



Summary of Financial Results

■ Net Sales

Net Sales increased by ¥3.8 billion (+6.7%) year on year, to ¥61.9 billion due to smooth progresses in the System Solution Services Business, reflecting a favorable business environment.

■ Operating Income·Ordinary Income·Net Income

Incomes increased, as a result of an increase in profits due to growth of Net Sales.

(Unit : Millions of yen)

	2018/3	2019/3					
	Results	Results	YoY	YoY(%)	Financial Estimate (Revised 2018/10/31)	YoY	YoY(%)
Net Sales	58,080	61,944	3,864	6.7%	61,300	644	1.1%
Gross Profit	(20.5%) 11,907	(21.3%) 13,164	1,256	10.6%	(21.1%) 12,950	214	1.7%
SG & A Expenses	(6.9%) 3,989	(7.3%) 4,509	520	13.1%	(7.4%) 4,510	△ 0	△0.0%
Operating Income	(13.6%) 7,918	(14.0%) 8,654	736	9.3%	(13.8%) 8,440	214	2.5%
Ordinary Income	8,119	8,756	636	7.8%	8,510	246	2.9%
Income before Income Taxes	8,014	8,675	660	8.2%	8,508	167	2.0%
Net Income Attributable to Owners of the Parent	(9.2%) 5,368	(9.4%) 5,817	448	8.3%	(9.2%) 5,670	147	2.6%

※The ratios on the upper-left corners are percentage to Net Sales.



Net Sales and Gross Profit by Business Segments

■ Net Sales

Net Sales increased by ¥3.8 billion (+6.7%) year on year, to ¥61.9 billion in system development and system service businesses, while there was a decrease in system product business.

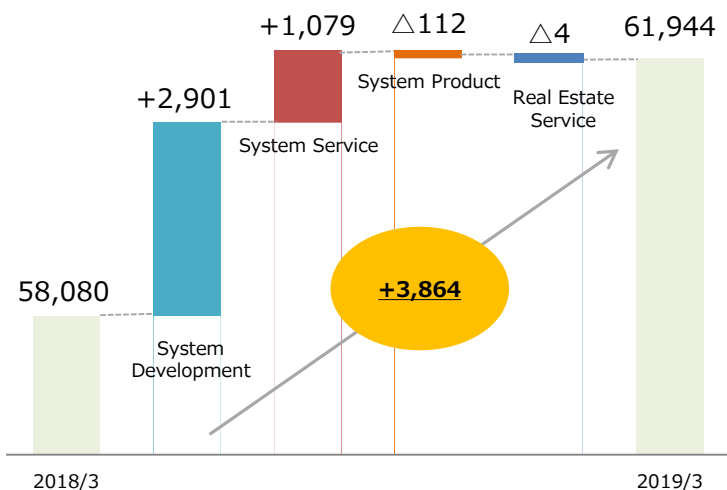
■ Gross Profit

Gross Profit increased by ¥1.2 billion (+10.6%) year on year, to ¥13.1 billion, as a result of an increase in profits due to growth of Net Sales and an improvement of profit margins.

- ✓ System development business: Net Sales and Gross Profit increased due to an increase in orders from the financial sector, service sector, transportation sector, electricity & gas sector, etc.
- ✓ System service business : Net Sales and Gross Profit increased due to the consolidation of Japan Job Posting Service, Inc. and an increase in orders of service business in subsidiaries.
- ✓ System product business : Gross Profit increased due to an improvement of profit margins, resulting from steady sales of human resource management and security related own products, while there was a small decrease in the Net Sales of hardware sales accompanied by system development.

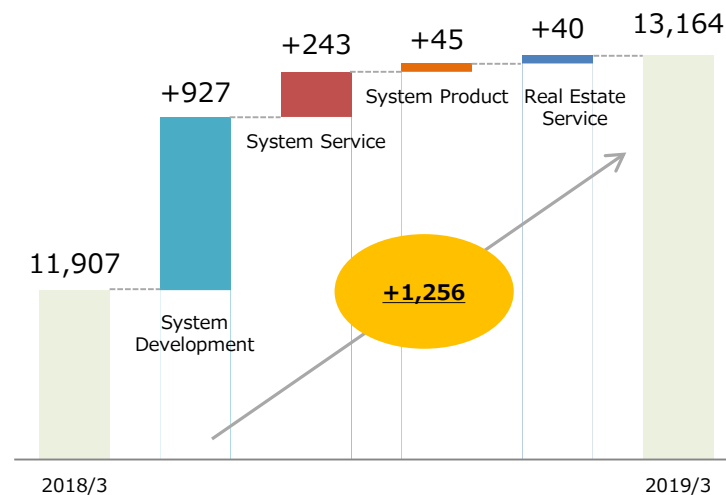
■ Net Sales

(Unit : Millions of yen)



■ Gross Profit

(Unit : Millions of yen)





Net Sales and Gross Profit by Business Segments

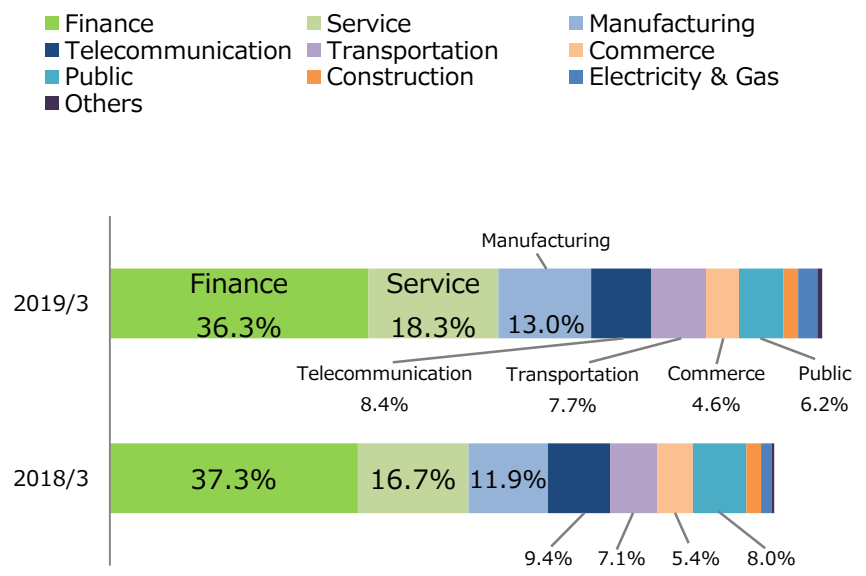
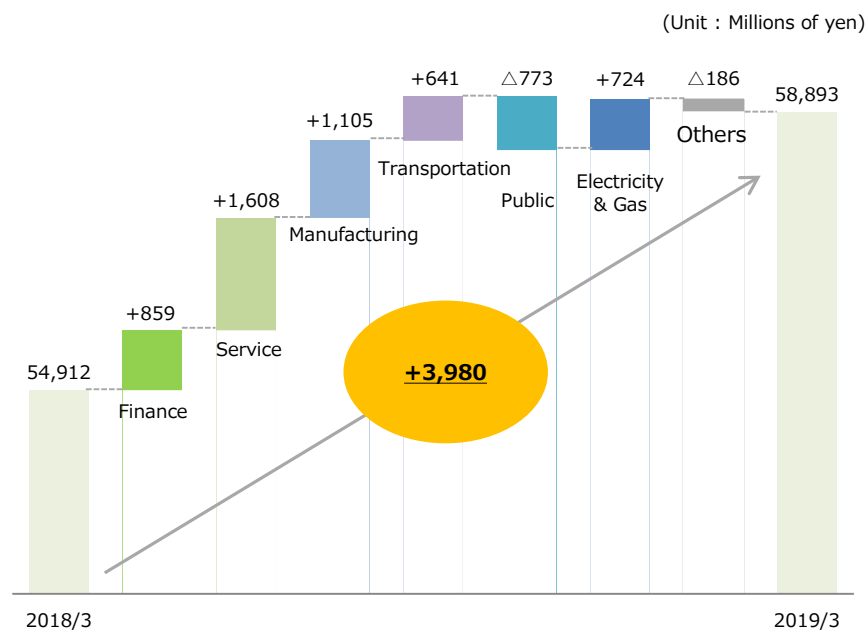
(Unit : Millions of yen)

■ Net Sales	2018/3		2019/3		
	Results	Results	YoY	YoY(%)	
※ The ratio on the upper-left corners are composition ratio to sales.					
System Solution Services	(99.4%) 57,704	(99.4%) 61,573	3,868	6.7%	
System Development	(78.3%) 45,452	(78.1%) 48,353	2,901	6.4%	
New Technology *	(-) -	(1.0%) 592	592	-	
System Services	(16.3%) 9,460	(17.0%) 10,539	1,079	11.4%	
IT as a Service *	(4.8%) 2,803	(6.1%) 3,775	972	34.7%	
System Products *	(4.8%) 2,792	(4.3%) 2,680	△112	△4.0%	
Real Estate Services	(0.6%) 375	(0.6%) 371	△4	△1.1%	
Total	58,080	61,944	3,864	6.7%	
"New Core Business" of Medium-term Management Plan (marked *)	(9.6%) 5,595	(11.4%) 7,048	1,453	26.0%	
■ Gross Profit	2018/3		2019/3		
※ The ratios on the upper-left corners are Gross Profit margin.	Results	Results	YoY	YoY(%)	
System Solution Services	(20.4%) 11,769	(21.1%) 12,986	(0.7%) 1,216	10.3%	
System Development	(20.2%) 9,195	(20.9%) 10,122	(0.7%) 927	10.1%	
New technology *	(-) -	(25.6%) 152	(-) 152	-	
System Services	(19.0%) 1,801	(19.4%) 2,045	(0.4%) 243	13.5%	
IT as a Service *	(8.5%) 238	(14.2%) 535	(5.7%) 297	124.8%	
System Products *	(27.7%) 772	(30.5%) 818	(2.9%) 45	6.0%	
Real Estate Services	(36.8%) 138	(48.0%) 178	(11.2%) 40	29.1%	
Total	(20.5%) 11,907	(21.3%) 13,164	(0.8%) 1,256	10.6%	
"New Core Business" of Medium-term Management Plan (marked *)	(18.1%) 1,010	(21.4%) 1,506	(3.3%) 495	49.0%	



Net Sales by End-user Sector※

■ Net Sales
 Net Sales increased by ¥3.9 billion (+7.2%) year on year, to ¥58.8 billion, as orders in the service, manufacturing, transportation, and electricity & gas sectors increased significantly, in addition to favorable increase in the orders of the financial sector.



※ Figures indicate net sales of system development business segment and system services business segment.



Net Sales by End-user Sector※

(Unit : Millions of yen)

	2018/3		2019/3			
	Results	Composition Ratio(%)	Results	Composition Ratio(%)	YoY	YoY(%)
Finance	20,499	37.3%	21,359	36.3%	859	4.2%
Service	9,151	16.7%	10,759	18.3%	1,608	17.6%
Manufacturing	6,557	11.9%	7,663	13.0%	1,105	16.9%
Telecommunication	5,144	9.4%	4,958	8.4%	△186	△3.6%
Transportation	3,892	7.1%	4,534	7.7%	641	16.5%
Commerce	2,948	5.4%	2,741	4.6%	△206	△7.0%
Public	4,431	8.0%	3,658	6.2%	△773	△17.4%
Construction	1,200	2.2%	1,225	2.1%	25	2.1%
Electricity & Gas	873	1.6%	1,598	2.7%	724	82.9%
Others	212	0.4%	393	0.7%	181	85.1%
Total	54,912	100.0%	58,893	100.0%	3,980	7.2%

※ Figures indicate net sales of system development business segment and system services business segment.

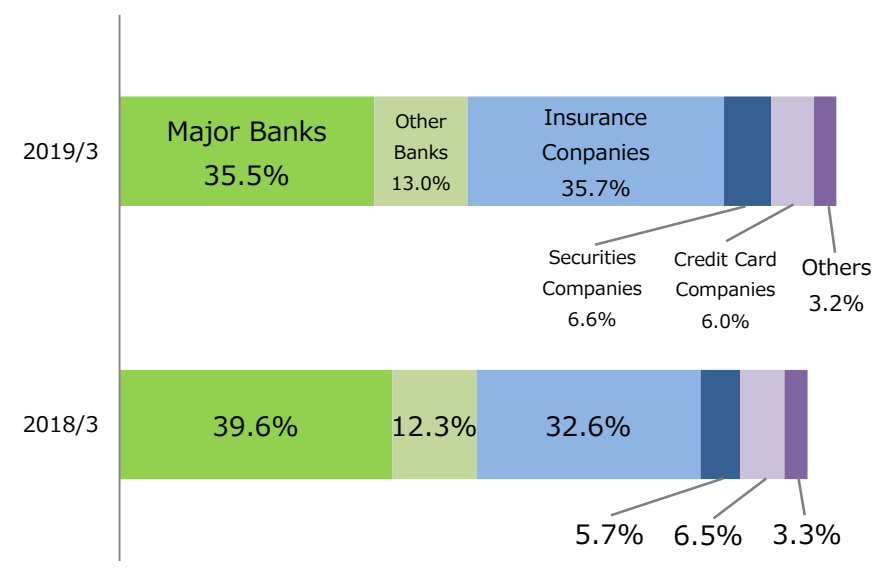
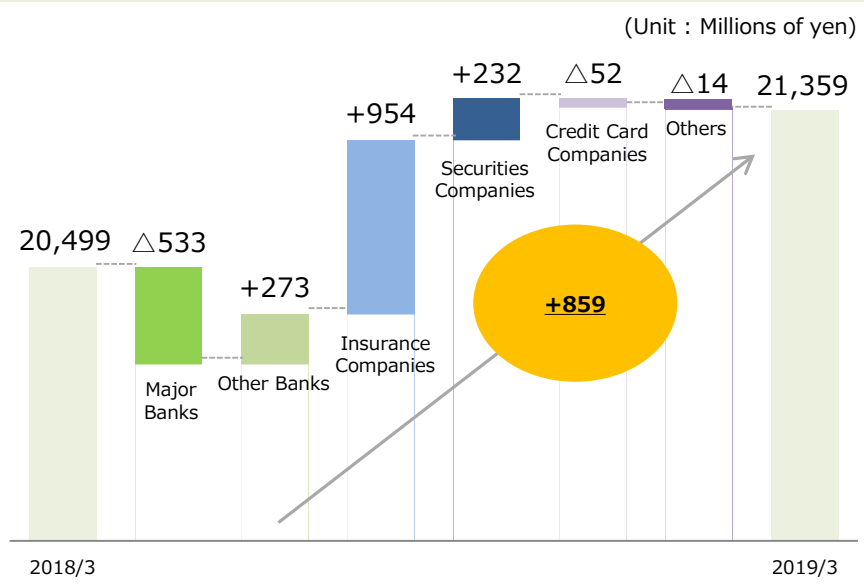


Net Sales by End-user Sector (Financial Sector)※

■ Net Sales (Financial Sector)

Net Sales increased by ¥0.8 billion (+4.2%) year on year, to ¥21.3 billion, as orders from insurance companies, other banks, and securities companies was favorable, while there was a decrease in major banks.

- ✓ Major Banks: While orders for RPA and overseas projects increased, Net Sales declined due to the peak-out of large-scale projects.
- ✓ Other Banks: Net Sales increased due to receiving orders of new projects and expansions of existing projects.
- ✓ Insurance Companies: Net Sales increased due to continuing orders of large projects and additional projects from existing customers.
- ✓ Securities Companies: Net Sales increased due to increasing orders such as risk management projects



※ Figures indicate net sales of system development business segment and system services business segment.



Net Sales by End-user Sector (Financial Sector)*

(Unit : Millions of yen)

	2018/3		2019/3		YoY	YoY(%)
	Results	Composition Ratio(%)	Results	Composition Ratio(%)		
Major Banks	8,121	39.6%	7,587	35.5%	△533	△6.6%
Other Banks	2,513	12.3%	2,787	13.0%	273	10.9%
Insurance Companies	6,677	32.6%	7,631	35.7%	954	14.3%
Securities Companies	1,168	5.7%	1,400	6.6%	232	19.9%
Credit Card Companies	1,330	6.5%	1,277	6.0%	△52	△4.0%
Others	689	3.3%	674	3.2%	△14	△2.1%
Total	20,499	100.0%	21,359	100.0%	859	4.2%

* Figures indicate net sales of system development business segment and system services business segment.



Trends of Order Value / Net Sales / Order Backlog※

		(Unit : Millions of yen)					
		Order Value	YoY(%)	Net Sales	YoY(%)	Order Backlog	YoY(%)
2018/3	1Q	14,678	—	13,522	7.2%	12,439	—
	2Q	13,743	—	13,676	6.4%	12,506	—
	1st-half	28,421	—	27,198	6.8%	12,506	—
	3Q	11,966	—	13,796	4.8%	10,675	—
	4Q	15,659	—	13,917	1.8%	12,418	—
	Full-year	56,047	—	54,912	5.0%	12,418	10.1%
2019/3	1Q	15,676	6.8%	14,346	6.1%	13,748	10.5%
	2Q	15,127	10.1%	14,699	7.5%	14,176	13.4%
	1st-half	30,803	8.4%	29,045	6.8%	14,176	13.4%
	3Q	13,023	8.8%	14,921	8.2%	12,278	15.0%
	4Q	16,203	3.5%	14,926	7.3%	13,555	9.2%
	Full-year	60,030	7.1%	58,893	7.2%	13,555	9.2%

※ Figures indicate sum of system development business segment and system services business segment.



Financial Estimates for the Fiscal Year Ending March 31, 2020

We expect an increase in Net Sales and Profits compared to FY2019/3 due to an increase of strategic IT investments to improve corporate competitiveness and IT investments for productivity/efficiency improvement.

Furthermore, we estimate extraordinary losses of ¥0.5 billion as an event expenses for the 50th anniversary of establishment.

(Unit : Millions of yen)

	2019/3	1st-half Estimate	2020/3		2019/3	Full-year Estimate	2020/3	
	1st-half Results		YoY	YoY(%)	Full-year Results		YoY	YoY(%)
Net Sales	30,515	32,000	1,485	4.9%	61,944	65,500	3,556	5.7%
Gross Profit	(20.6%) 6,295	(20.9%) 6,700	405	6.4%	(21.3%) 13,164	(21.5%) 14,100	936	7.1%
SG & A Expenses	(7.5%) 2,287	(7.5%) 2,400	113	4.9%	(7.3%) 4,509	(7.3%) 4,800	291	6.4%
Operating Income	(13.1%) 4,007	(13.4%) 4,300	293	7.3%	(14.0%) 8,654	(14.2%) 9,300	646	7.5%
Ordinary Income	3,976	4,300	324	8.1%	8,756	9,400	644	7.4%
Income before Income Taxes	3,973	4,200	227	5.7%	8,675	9,050	375	4.3%
Net Income Attributable to Owners of the Parent	(8.4%) 2,548	(8.6%) 2,750	202	7.9%	(9.4%) 5,817	(9.3%) 6,100	283	4.9%

※ The ratio on the upper-left comers are percentage to Net Sales.

Financial Estimates for the Fiscal Year Ending March 31, 2020

Net Sales and Gross Profit by Business Segments



Business segments are changed from FY2020/3 (Please refer to the next page for the details).

Because of this, the results of FY2019/3 in the following table are reclassified into the new segments.

(Unit : Millions of yen)

■ Net Sales	2019/3	1st-half Estimate	2020/3		2019/3	Full-year Estimate	2020/3	
	1st-half Results		YoY	YoY(%)	Full-year Results		YoY	YoY(%)
System Development	26,920	28,500	1,580	5.9%	55,117	58,700	3,583	6.5%
New technology *	215	700	485	225.5%	592	1,700	1,108	186.8%
System Services *	2,125	2,400	275	12.9%	3,775	4,200	425	11.2%
System Products *	1,281	1,100	△ 181	△14.2%	2,680	2,600	△ 80	△3.0%
Total	30,327	32,000	1,673	5.5%	61,573	65,500	3,927	6.4%
"New Core Business" of Medium-term Management Plan (marked *)	3,622	4,200	578	16.0%	7,048	8,500	1,452	20.6%

■ Gross Profit	2019/3	1st-half Estimate	2020/3		2019/3	Full-year Estimate	2020/3	
	1st-half Results		YoY	YoY(%)	Full-year Results		YoY	YoY(%)
System Development	(20.4%) 5,483	(20.7%) 5,900	417	7.6%	(21.1%) 11,632	(21.1%) 12,400	768	6.6%
New technology *	(25.4%) 54	(25.7%) 180	126	229.9%	(25.6%) 152	(26.5%) 450	298	196.0%
System Services *	(15.4%) 327	(22.9%) 550	223	67.7%	(14.2%) 535	(23.8%) 1,000	465	86.7%
System Products *	(30.6%) 392	(22.7%) 250	△ 142	△36.3%	(30.5%) 818	(26.9%) 700	△ 118	△14.5%
Total	(20.5%) 6,203	(20.9%) 6,700	497	8.0%	(21.1%) 12,986	(21.5%) 14,100	1,114	8.6%
"New Core Business" of Medium-term Management Plan (marked *)	(21.4%) 775	(23.3%) 980	205	26.4%	(21.4%) 1,506	(25.3%) 2,150	644	42.8%

※ The ratio on the upper-left comers are percentage to Net Sales.



Changing Business Segments

■ Reclassification of Segments (2019/3 Results)

(Millions of yen)

		Old Segments		New Segments	
		Net Sales	Gross Profit	Net Sales	Gross Profit
System Solution Services	System Development	48,353	10,122	55,117	11,632
	Original Development	47,761	9,970	47,761	9,970
	New Technology	592	152	592	152
	—	—	—	6,763	1,509
	System Services	10,539	2,045	3,775	535
	IT as a Service	3,775	535	3,775	535
	IT Infrastructure Building	6,763	1,509	—	—
	System Products	2,680	818	2,680	818
	Real Estate Services	371	178	—	—
	Total	61,944	13,164	61,573	12,986

		Non-operating Income	Ordinary Income

※ 1 : Change of Business classified into System Development Segment and System Service Segment

※ 2 : Abolition of Real Estate Service Segment

■ Details and Background of the Changes

- Business segments are changed from FY2020/3 as below.

*1 : Change of Business classified into System Development Segment and System Service Segment

- System Development and IT Infrastructure Building have similar business characteristics, which are individually supported businesses based on customer needs. Therefore, they are classified into the same segment "System Development Business".
- As a result, only IT as a Service (created in advance and provided) is included in "System Service Business".

*2 : Abolition of Real Estate Service Segment

- As most of hold real estates are planned to be sold in the first quarter, the segment "Real Estate Services" is abolished.
- As a result, sales and cost of sales related to real estate service are recorded in non-operating income and non-operating expenses, and gross profits are recorded in ordinary income, respectively.



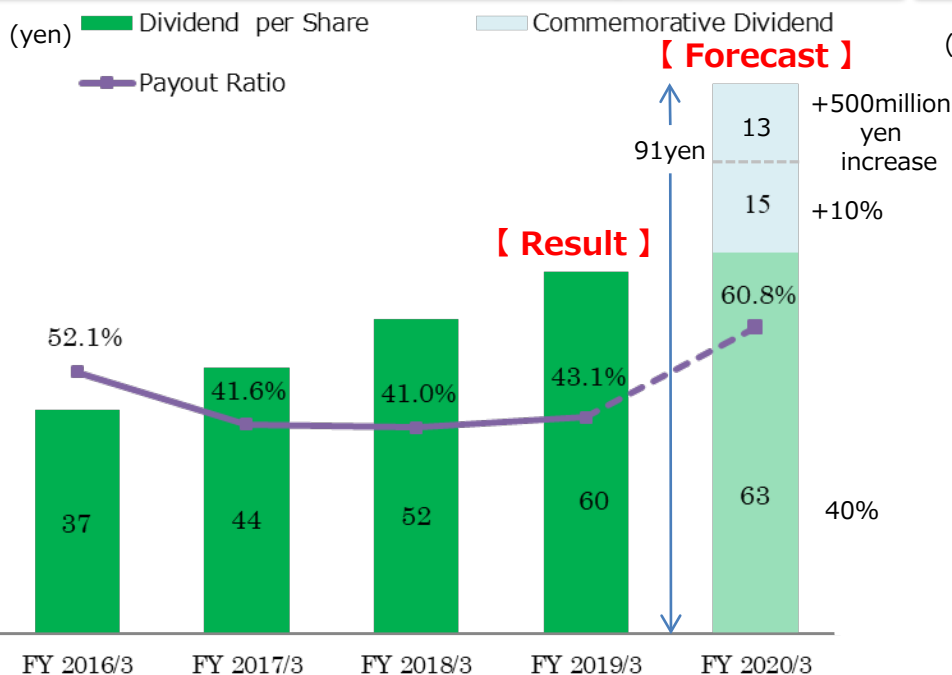
Return to Shareholders

1. Maintain consolidated dividend payout ratio, **40% or more.**
2. **Actively return profits to shareholders,** judging business performance and stock price trends comprehensively.

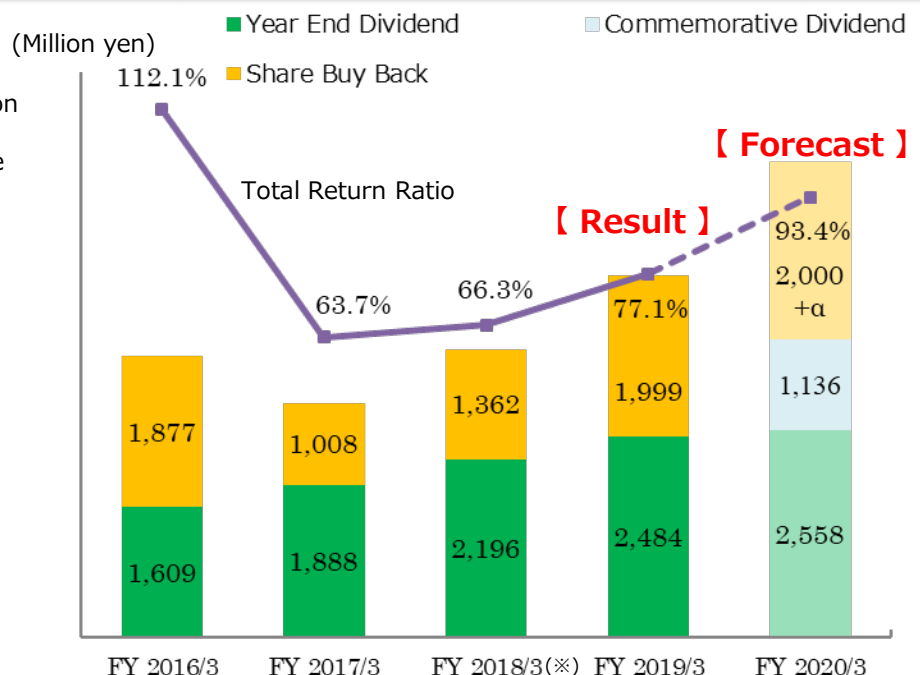
➤ In commemoration of the 50th anniversary in the FY2020/3, the following memorial dividend is scheduled.

- ① Consolidated dividend payout ratio is **50% or more.**
(commemorative dividend **10%** + usual dividend **40% or more.**)
- ② Furthermore, the total dividend amount increased by **500 million yen.** (commemorative dividend)
→ **2020/3 estimate of dividend per share: 91 yen**
… Second quarter dividend 28 yen (commemorative dividend), year end dividend 63 yen

Dividend Per Share and Payout Ratio



Total Payout of Dividends and Share Buy Back



*We have canceled our treasury stock for 1 million shares on July 18, 2017.

Reference1 : Trends of Financial Results



(Unit : Millions of yen)

	2015/3	2016/3	2017/3	2018/3 Results	2019/3			2020/3		
					Results	YoY	YoY(%)	Estimate	YoY	YoY(%)
Net Sales	42,990	51,585	55,234	58,080	61,944	3,864	6.7%	65,500	3,556	5.7%
Gross Profit	(21.4%) 9,213	(21.2%) 10,911	(20.8%) 11,472	(20.5%) 11,907	(21.3%) 13,164			(21.5%) 14,100	936	7.1%
SG & A Expenses	(9.5%) 4,069	(8.8%) 4,532	(7.8%) 4,298	(6.9%) 3,989	(7.3%) 4,509	520	0.1	(7.3%) 4,800	291	6.4%
Operating Income	(12.0%) 5,144	(12.4%) 6,378	(13.0%) 7,173	(13.6%) 7,918	(14.0%) 8,654	736	9.3%	(14.2%) 9,300	646	7.5%
Ordinary Income	5,326	6,456	7,300	8,119	8,756	636	7.8%	9,400	644	7.4%
Net Income Attributable to Owners of the Parent	(6.9%) 2,973	(6.0%) 3,110	(8.2%) 4,543	(9.2%) 5,368	(9.4%) 5,817	448	8.3%	(9.3%) 6,100	283	4.9%
Net Income per Share (yen)	72.04	70.98	105.81	126.76	139.31	12.55	9.9%	149.86	10.55	7.6%
DPS (yen)	33 ※2 (78)	37	44	52	60	—	—	63 ※2 (91)	—	—
Dividend Payout Ratio	45.8% ※2 (108.3%)	52.1%	41.6%	41.0%	43.1%	—	—	42.1% ※2 (60.8%)	—	—
Shareholder Equity	42,229	40,999	43,374	45,368	46,898	—	—			
Shareholder Equity Ratio	84.8%	85.1%	85.2%	83.9%	83.9%	0.0%	—			
ROE	6.9%	7.5%	10.8%	12.1%	12.6%	0.5%	—			

※1 The rates on the upper-left corners are percentage to Net Sales.

※2 Numbers inside the brackets are DPS or dividend payout ratio including commemorative dividends.

Reference2 : Summary of Medium-Term Management Plan



【Changes in the environment】
New technologies (AI, IoT) are progressing.
Customers' strategic IT technologies are accelerating.
Needs to enhance capability for new technologies.

- 【Basic Strategies】
1. Seek additional growth opportunities in **new business and new technologies area.**
 2. **Improve adaptability of new technologies** in system development.
 3. Further enhancement of **human resource and capability of organization.**

On May 8, 2019, considering the financial results and the favorable trend of orders, the consolidated target was revised upwards. (FY2021/3)



	2018/3 Results	2019/3 Results	2020/3 Revised Target (Financial Estimates)	2021/3 Revised Target	Diff between Estimates Announced in 2019/1
Net Sales	58,080	61,944	65,500	70,000	3,500
New core business (※1)	5,595	7,048	8,500	12,000	1,000
Operating Income	7,918	8,654	9,300	10,000	700
Operating Income margin(%)	13.6	14.0	14.2	14.3	0.3
Ordinary Income	8,119	8,756	9,400	10,100	700
Net Income	5,368	5,817	(※2) 6,100	6,800	600
ROE(%)	12.1	12.6	12.9	13.7	0.9

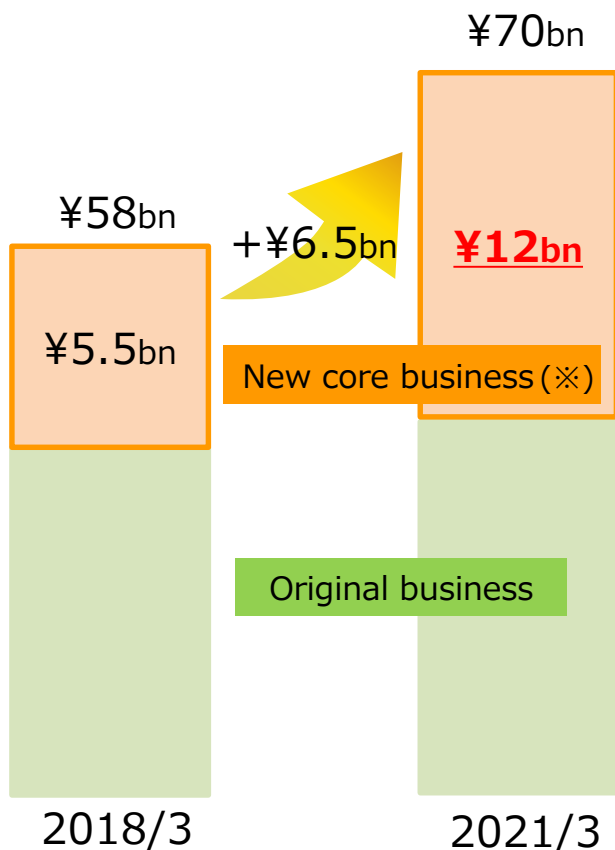
※1 New core business refers to system development business related to new technologies, system service business, and system product business.

※2 Extra ordinary losses about 500 million yen is planned to be accounted as anniversary event cost.

Reference2 : Summary of Medium-Term Management Plan



◆ Factors for achievement of the plan



※ New core business refers to system development business related to new technologies, system service business, and system product business.

+2.3

1. Enhance the system service.

- Healthcare IT Expansion of functions of the remote health support service "CARENA".
- Educational IT Deployment of e-portfolio "ManaBOX" through collaborating with major learning cram schools.
- Human Resource IT Realizing of synergy effects among NMsystems and Japan Job Posting Service.
*Merged both companies in Oct 1st (Current name:StellaS)

+1.5

2. Seek additional growth opportunities in new business and new technology area.

- Establish Advanced Technology Research Institute Create new services through joint development with user companies.
~ Cooperate with one user company per business sector as a standard
- Establish Advanced Technology Division Strengthen new technology development capabilities utilizing AI and IoT.
- Cooperate with venture companies Develop new business models utilizing new technologies.

+0.5

3. Strengthen system products.

- Strengthen and improve our sales force, promote cross-selling.
- Develop new products through technical collaboration with other companies.

+2.2

4. Strengthen people and organizational capabilities in system development.

- Improve consulting capabilities and enhance proposal capabilities.
- Laterally collaborate sales division with each business division and strengthen capabilities of finding a new market.
- Speeding up raising project managers and project leaders and raising overall skill level.



New technology field

Advanced technology field

Established NSD Advanced Technology Promotion Division (April 2018) and NSD Advanced Technology Research Institute (April 2019)

- ✓ In April 2018, we integrated 3 related departments and established Advanced Technology Promotion Division to expand businesses in the new technology field.
- ✓ In order to further strengthen business in the advanced technology fields as NSD Group, the R&D function of the Promotion Division is separated to the Institute, a newly established subsidiary. The Division's name is changed to Advanced Technology Business Division and is strengthened as an development division.

[Purposes of establishing the Institute]

- The Institute shares issues with customers through investment and membership, and creates new services and products that utilize advanced technology from a field perspective.
 - ⇒ Plan and develop services and products which can be actually used.

Signed strategic alliance with Palsbots Inc., a venture company (September 2018)

- ✓ Work in joint development of new services/systems using "IFRO", an interactive communication engine installed with an AI system, which Palsbots Inc. is developing.
 - ~ Speed up and optimize development by developing AI systems with Palsbots Inc. (*) together.
 - (*) A venture company which has strength in developing robot-related communication engines and VUI (Voice User Interface) for smart speakers.

Data service field

Established Data Vision Business Division (April 2019)

- ✓ Develop new services for storing, managing, and using data, which is increasing as the progress of IoT and AI technologies, through the IT infrastructure building capabilities, which we have been cultivating.
- (*) In the future, we will provide integrated solutions from data management to data analytics in cooperation with AI / IoT solutions provided by our new subsidiary, NSD Advanced Technology Research Institute.

Started strategic cooperation with Lenovo Enterprise Solutions Ltd. (April 2019)

- ✓ Start strategic cooperation regarding platform businesses for data management and IoT/AI to expand digital transformation related businesses.
 - Develop data management services by integrating data management solutions utilizing Lenovo group's data integration management tool, and our technological capabilities.



Assigned Roles of NSD Group

Advanced Technology Research Institute :

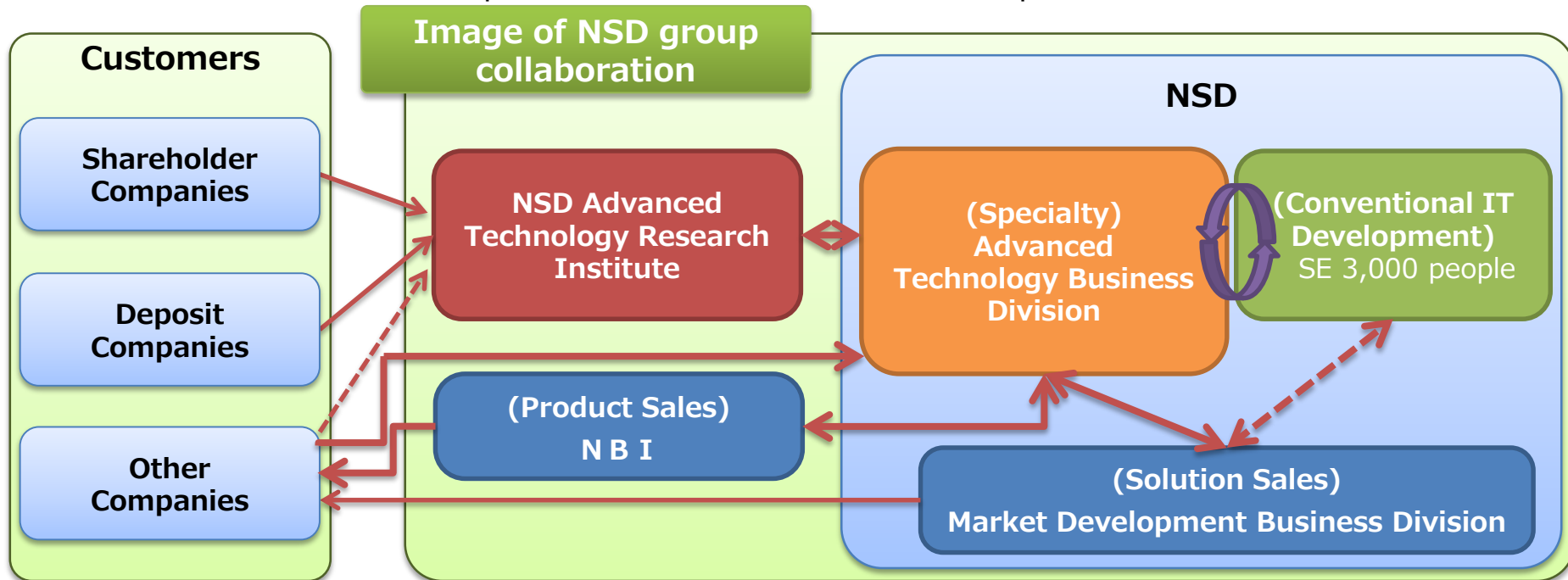
- Research of advanced technologies such as AI, and Proof of Concept services
- Planning of new services and products in the new technology field, and verification of concept models

Advanced Technology Business Division :

- Development of systems utilized by advanced technologies, which orders are received by Research Institute and other NSD group companies
- Product development of new services and products which are planned by Research Institute

Market Development Business Division and NBI :

- Sales of new services and products which Research Institute planned





Release Date	Category	Details
April / 11 / 2018	Strategic Alliance	<p>NSD signed partner alliance with ABBYY Japan Co., Ltd.</p> <ul style="list-style-type: none"> • NSD became an official agent of ABBYY products in Japan. • Provide solutions in AI-OCR field together.
April / 20 / 2018	Strategic Alliance	<p>NSD signed basic agreement on establishment of joint venture company with Konoike Transport Co., Ltd.</p> <ul style="list-style-type: none"> • Established joint venture company of system development. (July 2018) • Improving SE's skill of Konoike group on advanced technology and introducing IT services to customers of Konoike group.
May / 10 / 2018	Medium-term Management Plan	<p>Released Medium-term Management Plan (FY2018~FY2020).</p> <ul style="list-style-type: none"> • Target Net Sales on FY2020 is 63 billion yen. • Enhancement of New Core Business focusing on new technologies. • Memorial dividend of the 50th anniversary is scheduled in FY2019.
May / 10 / 2018	Corporate Finance	<p>Resolved Share Repurchase.</p> <ul style="list-style-type: none"> • Resolved share purchase to exercise agile management of capital policy and to return our profits to shareholders furthermore. <p>※Results (Released on June 25) ~Period : 2018/5/11~6/22 Total number : 414 thousand shares Total amount : 999 million yen</p>
July / 30 / 2018	Organization Restructuring	<p>Merger of subsidiaries and Change of the Company's Trade Name.</p> <ul style="list-style-type: none"> • NMsystems CO., LTD. and Japan Job Posting Service, Inc. are merged and the trade name will be changed to StellaS CO., LTD. (October 2018) • Try to improve management efficiency and further demonstrate synergy effects, thereby expand our business in human resources management system.



Release Date	Category	Details
Sept / 27 / 2018	Strategic Alliance	<p>NSD signed strategic alliance with Palsbots Inc., an AI venture company.</p> <ul style="list-style-type: none"> Speed up and improve efficiency of developments through joint development of AI system with Palsbots Inc., by using "IFRO", an interactive communication engine installed with an AI function, which Palsbots Inc. is developing.
Oct / 31 / 2018	Corporate Finance	<p>Resolved Share Repurchase.</p> <ul style="list-style-type: none"> Resolved share purchase to exercise agile management of capital policy and to return our profits to shareholders furthermore. <p>※Results (Released on December 11) ~Period : 2018/11/1~12/10 Total number : 211 thousand shares Total amount : 499 million yen</p>
Jan / 30 / 2019	Medium-term Management Plan	<p>Resolved upward revision of the Medium-Term Management Plan (FY2018~FY2020), considering the financial results and the favorable trend of orders.</p>
Jan / 30 / 2019	Corporate Finance	<p>Resolved Share Repurchase.</p> <ul style="list-style-type: none"> Resolved share purchase to exercise agile management of capital policy and to return our profits to shareholders furthermore. <p>※Results (Released on February 25) ~Period : 2019/1/31~2/22 Total number : 205 thousand shares Total amount : 499 million yen</p>
Feb / 21 / 2019	Non-financial	<p>Certified as Health & Productivity Management Outstanding Organization (White 500). (2 years in a row)</p> <ul style="list-style-type: none"> Efforts such as strengthening employees' health management and providing comfortable working environment were evaluated.
Feb / 25 / 2019	Organization Restructuring	<p>Restructure organizations as of April 1.</p> <ul style="list-style-type: none"> Integrate "Business Development Division" and "Global Business Division", as "Healthcare Business Division". Transfer the R&D function of "Advanced Technology Promotion Division" to the established subsidiary, and change the division's name to "Advanced Technology Business Division". Establish "Data Vision Business Division".



Release Date	Category	Details
Feb / 25 / 2019	Organization Restructuring	Establish a subsidiary NSD Advanced Technology Research Institute CO., LTD. (April). ~ Speed up collaboration with customers and create new businesses in the advanced technology field such as AI.
April / 1 / 2019	Strategic Alliance	Started strategic cooperation with Lenovo Enterprise Solutions Ltd. (April) ~ Started strategic cooperation regarding platform businesses for data management and IoT/AI to respond to the expanding digital transformation related businesses.
April / 11 / 2019	Subsidiary Related	A subsidiary NSD Business Innovation Co., Ltd. signed master partner contract with VENAFI, INC. ~ Secure technical support systems for cyber security solutions and promote NSD activities from sales to operations supports.
May / 8 / 2019	Corporate Finance	Resolved Share Repurchase. • Resolved share purchase to exercise agile management of capital policy and to return our profits to shareholders furthermore. ~ Planned period : 2019/5/9~6/21 Planned total number : 800 thousand shares (maximum) Planned total amount : 2,000 million yen (maximum)
May / 8 / 2019	Medium-term Management Plan	Resolved upward revision of the Medium-Term Management Plan (FY2018~FY2020), considering the financial results and the favorable trend of orders.
May / 8 / 2019	Strategic Alliance	A subsidiary RX Technology Japan Ltd. and Chengdu Winnersoft Co., Ltd. (WNS) agreed on join businesses. ~ Strengthen engineer mobilization and flexibly respond to customer's various needs by cooperating with WNS.



[As of March 31, 2019]

Name of Company :	NSD CO., LTD.	Major Shareholders	Japan Trustee Services Bank,Ltd.
Foundation :	April 8, 1969	*	IPC Co., Ltd.
Capital :	7,205 million yen	Treasury stocks and	The Nomura Trust and Banking Co., Ltd.
Number of Shares :	Outstanding : 47,172,160	Employee Stock	The Master Trust Bank of Japan ,Ltd.
	Treasury stocks : 5,768,424	Ownership	KD Associates, Ltd.
Number of Shareholders :	19,243	Association are	State Street Bank and Trust Company
Stock Listing :	Tokyo Stock Exchange, 1st Section	excluded	Reiko Hashida
Number of Employees :	Consolidated 3,428		JP Morgan Chase Bank
			RBC IST

[Disclaimer]

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